

**DRAFT LETTER OF OFFER**

**THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION**

This Letter of Offer is sent to you as a Shareholder(s) of **Lakhotia Polyesters (India) Limited**. If you require any clarifications about the action to be taken, you may consult your stock broker or investment consultant or Manager or Registrar to the Offer. In case you have recently sold your shares in Lakhotia Polyesters (India) Limited, please hand over this Letter of Offer to the member of the Stock Exchange through whom the said sale was affected.

**OPEN OFFER ("OFFER") BY**

**Mr. Madhusudan Lakhotia ("Acquirer No 1"), Mrs. Jayshree Lakhotia ("Acquirer No 2")  
Mr. Shyamsunder Lakhotia ("Acquirer No 3") & Mrs. Kanchandevi Lakhotia ("Acquirer No 4")**  
All residing at 333, Vardhaman Nagar, Lagat, Sangmeshwar, Malegaon, Nashik – 423 203.  
**Email ID:** mslakhotia123@gmail.com

**TO**

**Acquire 27,24,000 (Twenty Seven Lakhs Twenty Four Thousand Only) Fully Paid Up Equity Shares of the face value of ₹ 10/- each, being constituting 26.01% of the Equity Share Capital of**

**LAKHOTIA POLYESTERS (INDIA) LIMITED ("LPIL" / "TARGET COMPANY")**

**Corporate Identification Number (CIN):** L17120MH2005PLC155146

**Regd. Office:** 158/159, Samaratha Sahkari Audyogik Vasahat Ltd, Pimpal Gaon (Baswant), Tal.- Niphad, Nashik – 422 209. **Tel No:** 02554 – 232000; **E-mail ID:** info@lgroup.co.in

**At a price of ₹ 12/- (Rupees Twelve Only) per fully paid-up Equity Share (the "Offer Price") payable in Cash pursuant to the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended from time to time ("SEBI (SAST) Regulations 2011").**

- 1) This Offer is being made by the Acquirer pursuant to Regulations 3(1) & 3(2) and all other applicable provisions of the SEBI (SAST), Regulations 2011.
- 2) The Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19(1) of SEBI SAST Regulations. This Offer is not a competing offer in terms of Regulation 20 of SEBI SAST Regulations.
- 3) As on date of this Offer, there are no statutory approvals required to be obtained. The Open Offer would be subject to all the statutory approval that may become applicable at a later date before completion of the Offer.
- 4) The Shareholders who have tendered shares in acceptance of the Open Offer by tendering the requisite documents, in terms of the Public Announcement / Detailed Public Statement / Letter of Offer, shall not be entitled to withdraw such acceptance.
- 5) Upward revision if any in the Offer Price and / or Size by the Acquirers at any time prior to the commencement of the last one working day before the commencement of the tendering period i.e. up to May 08, 2023 (Monday), or in the case of withdrawal of offer, the same would be informed by way of the Public Announcement in the same newspapers in which the original Detailed Public Statement in relation to this Offer had appeared. Such revision in the Offer Price would be payable for all the shares validly tendered anytime during the period that the offer is open and accepted under the Offer.
- 6) **If there are competing offers, the public offers under all the subsisting bids shall open and close on the same date. As per information available with the Acquirers, Target Company & Merchant Banker, no competitive bid is announced as of the date of this Draft Letter of Offer.**
- 7) A copy of Public Announcement, Detailed Public Statement, Draft Letter of Offer is also available on SEBI's website: [www.sebi.gov.in](http://www.sebi.gov.in)
- 8) All correspondence relating to this Offer, if any, should be addressed to the Registrar to the Offer, viz. Cameo Corporate Services Limited.

**MANAGER TO THE OFFER**



**Aryaman Financial Services Limited**  
(CIN.: L74899DL1994PLC059009)  
60, Khatau Building, Alkesh Dinesh Modi Marg,  
Opp. P J Towers (BSE building), Fort, Mumbai – 400 001.  
**Tel:** 022 – 6216 6999.  
**Email:** [info@afsl.co.in](mailto:info@afsl.co.in)  
**Website:** [www.afsl.co.in](http://www.afsl.co.in)  
**Contact Person:** Mr. Deepak Biyani

**OFFER OPENS ON: MAY 09, 2023**

**REGISTRAR TO THE OFFER**



**Cameo Corporate Services Limited**  
(CIN.: U67120TN1998PLC041613)  
Subramanian Building No. 1, Club House Road,  
Chennai – 600 002  
**Tel:** 044 – 4002 0700/10.  
**Email:** [investor@cameoindia.com](mailto:investor@cameoindia.com)  
**Website:** [www.cameoindia.com](http://www.cameoindia.com)  
**Contact Person:** Ms. Sreepriya K

**OFFER CLOSSES ON: MAY 22, 2023**

## SCHEDULE OF MAJOR ACTIVITIES

| Major Activities   | Schedule                   |
|--|----------------------------|
| Public Announcement  | March 09, 2023 (Thursday)  |
| Publication of Detailed Public Statement   | March 16, 2023 (Thursday)  |
| Filing of Draft Letter of Offer with SEBI  | March 24, 2023 (Friday)    |
| Last Date for a Competitive Bid  | April 12, 2023 (Wednesday) |
| Receipt of Comments from SEBI on Draft Letter of Offer   | April 20, 2023 (Thursday)  |
| Identified Date*   | April 21, 2023 (Friday)    |
| Date by which Letter of Offer be posted to the Shareholder   | May 02, 2023 (Tuesday)     |
| Comments on the Offer by a Committee of Independent Directors constituted by the BODs of the Target Company                        | May 04, 2023 (Thursday)    |
| Last Day of Revision of Offer Price / Share  | May 08, 2023 (Monday)      |
| Issue of advertisement announcing the schedule of activities for Open Offer, status of statutory and other approvals in newspapers | May 08, 2023 (Monday)      |
| Date of Opening of the Offer   | May 09, 2023 (Tuesday)     |
| Date of Closing of the Offer   | May 22, 2023 (Monday)      |
| Date of communicating the rejection / acceptance and payment of consideration for the acquired share                               | June 05, 2023 (Monday)     |

*\* Identified Date is only for the purpose of determining the names of the Shareholders as on such date to whom the Letter of Offer would be sent. All owner (registered or unregistered) of Equity Shares of the Target Company (except Acquirer, person acting in concert with Acquirer and Sellers of the Target Company) are eligible to participate in the offer any time before the closure of the Offer.*

## RISK FACTORS

**Given below are the risks related to the transaction, proposed Offer and those associated with the Acquirer:**

### 1) Relating to the transaction & the Offer

- a) In accordance with the SPA, the acquisition of the Sale Shares shall be completed upon the fulfillment of conditions agreed between the Acquirers and the Sellers. In terms of and in accordance with Regulation 23(1) of the SEBI (SAST) Regulations, if the conditions as stated in paragraph 7.4 of this Letter of Offer are not complied with, for the reasons beyond the reasonable control of the Acquirer, the Open Offer would stand withdrawn.
- b) This Offer is an offer to acquire only up to 27,24,000 Equity Shares ("**Offer Shares**") representing 26.01% of the equity share capital of the Target Company. In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Offer Shares, the Acquirer shall accept the Equity Shares validly tendered by the Public Shareholders on a proportionate basis in consultation with the Manager. Accordingly, there is no assurance that all the Equity Shares tendered by the Public Shareholders in the Open Offer will be accepted. The unaccepted Equity Shares will be returned to the Public Shareholders in accordance with the schedule of activities for the Open Offer.
- c) To the best of the knowledge of the Acquirers, no statutory approvals apart from those mentioned in paragraph 7.4 of this Letter of Offer, are required by the Acquirers to complete this Offer. However, in case any other statutory approvals are required by the Acquirer at a later date, this Offer shall be subject to such approvals. While the Acquirer shall make the necessary applications for such approvals, in case of delay in receipt of any such statutory approvals, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied that non-receipt of such approvals was not attributable to any willful default, failure or neglect on the part of the Acquirer to diligently pursue such approvals, grant an extension of time for the purpose of completion of this Offer, subject to the Acquirers agreeing to pay interest to the Public Shareholders for delay beyond 10 (Ten) Working Days from the date of closure of the Tendering Period, at such rate as may be specified by SEBI. Accordingly, in case of delay in receipt of any such statutory approvals, this Offer process may be delayed beyond the schedule of activities indicated in this Letter of Offer. Consequently, the payment

of consideration to the Public Shareholders whose Shares are validly accepted in this Offer, as well as the return of Shares not validly accepted in this Offer, may be delayed. Where the statutory approvals extend to some but not all the Public Shareholders, the Acquirers will have the option to make payment of the consideration to such Public Shareholders in respect of whom no statutory approvals are required in order to complete this Offer. The Acquirers will also have the right, under Regulation 23(1) of the SEBI (SAST) Regulations to withdraw this Offer in the event any statutory approval or other conditions precedent as mentioned in paragraph 7.4 below, as may be required, are not granted or satisfied.

- d) Shareholders should note that the Shareholders who tender the Equity Shares in acceptance of the Offer shall not be entitled to withdraw such acceptances during the tendering period even if the acceptance of Equity Shares under the Offer and dispatch of consideration gets delayed. The tendered shares and documents would be held in trust by the Registrar to the Offer / Custodian to the Offer, till such time as the process of acceptance of tenders and the payment of consideration is completed. During such period, there may be fluctuations in the market price of the Equity Shares and the Public Shareholders will not be able to trade in such Equity Shares which are in the custody of the Registrar to the Offer /Custodian to the Offer, thereby restricting the ability of such Public Shareholders to take advantage of any favorable price movements.
- e) The Public Shareholders are advised to consult their respective tax advisors for assessing the tax liability pursuant to this Offer, or in respect of other aspects such as the treatment that may be given by their respective assessing officers in their case, and the appropriate course of action that they should take. The Acquirers and the Manager to the Offer do not accept any responsibility for the accuracy or otherwise of the tax provisions set forth in this Letter of Offer.
- f) None of the Acquirers, the Manager or the Registrar to the Offer accept any responsibility for any loss of documents during transit (including but not limited to Open Offer acceptance forms, etc.), and Public Shareholders are advised to adequately safeguard their interest in this regard.

## **2) Relating to Acquirers**

- a) The Acquirers make no assurance with respect to the continuation of the past trends in the financial performance or the future performance of the Target Company and disclaim any responsibility with respect to any decision by any of the Public Shareholders on whether or not to participate in the Open Offer.
- b) The Acquirers makes no assurance with respect to their investment/divestment decisions relating to their proposed shareholding in the Target Company.
- c) The Acquirers does not provide any assurance with respect to the market price of the Equity Shares of the Target Company before, during or after the Offer and expressly disclaims any responsibility or obligation of any kind (except as required by applicable law) with respect to any decision by any shareholder on whether to participate or not to participate in the Offer. It is understood that the Public Shareholders will be solely responsible for their decisions regarding their participation in this Offer.
- d) The Acquirers and the Manager to the Offer accept no responsibility for statements made otherwise than in the Public Announcement (PA) / Detailed Public Statement (DPS) / Letter of Offer (LoF) and anyone placing reliance on any other sources of information (not released by the Acquirers) would be doing so at his / her / its own risk.
- e) The Acquirers does not accept the responsibility with respect to the information contained in PA or DPS or LoF that pertains to the Target Company and has been compiled from publicly available resources.

**The risk factors set forth above are not intended to cover a complete analysis of all risks as perceived in relation to the Open Offer or in association with the Acquirers but are only indicative in nature. The risk factors set forth above pertain to the Open Offer and do not pertain to the present or future business or operations of the Target Company or any other related matters and are neither exhaustive nor intended to constitute a complete analysis of the risks involved in participation or otherwise by Public Shareholders in the Offer. Public Shareholders of the Target Company are advised to consult their stockbroker, tax advisors or investment consultant, for further risks with respect to their participation in the Open Offer.**

## CURRENCY OF PRESENTATION

In this Letter of Offer, all references to “Re” / “Rs” / “₹” are to the reference of Indian National Rupees (“INR”). Throughout this Letter of Offer, all figures have been expressed in “Lakhs” unless otherwise specifically stated. In this Letter of Offer, any discrepancy in any table between the total and sums of the amount listed are due to rounding off.

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### 1. ABBREVIATIONS / DEFINITIONS

The following abbreviations / definitions apply throughout this document, unless the context requires otherwise:

| Term / Abbreviation                          | Description   |
|--|---|
| Acquirers                                    | Mr. Madhusudan Lakhota (Acquirer No 1), Mrs. Jayshree Lakhota (Acquirer No 2), Mr. Shyamsunder Lakhota (Acquirer No 3) & Mrs. Jayshree Lakhota (Acquirer No 4).   |
| Board / Board of Directors                   | The Board of Directors of the Target Company.   |
| BSE  | BSE Limited, Mumbai   |
| Buying Broker                                | Stock broker appointed by Acquirer for the purpose of this Open Offer i.e. BCB Brokerage Private Limited  |
| CDSL   | Central Depository Services (India) Limited   |
| Companies Act                                | The Companies Act, 1956 / The Companies Act, 2013, as amended and as applicable   |
| DLoF   | Draft Letter of Offer   |
| DP   | Depository Participant  |
| DPS / Detailed Public Statement              | Detailed Public Statement which appeared in the newspaper on March 16, 2023 issued by the Manager to the Offer, on behalf of the Acquirers.   |
| Eligible Persons to participate in the Offer | All owners (registered or unregistered) of Equity Shares of the Target Company (except Acquirers, Sellers and the existing Promoters / Promoter Group of the Target Company) are eligible to participate in the Offer any time before the closure of the Offer. |
| FEMA   | Foreign Exchange Management Act, 1999 including rules and regulations formulated there under.   |
| FII  | Foreign Institutional Investors   |
| Identified Date                              | April 21, 2023 (Friday)   |
| IFSC   | Indian Financial System Code  |
| Income Tax Act                               | Income Tax Act, 1961, as amended from time to time  |
| LoF / Letter of Offer                        | The Letter of Offer   |
| Manager / Manager to the Offer / AFSL        | Aryaman Financial Services Limited, Mumbai  |
| MICR   | Magnetic Ink Character Recognition  |
| NBFC   | Non-Banking Financial Company   |

|  |  |
|--|--|
| NECS   | National Electronic Clearing Service   |
| NEFT   | National Electronic Funds Transfer   |
| NSDL   | National Securities Depository Limited   |
| NRI(s)   | Non – Resident Indians   |
| OCB(s)   | Overseas Corporate Bodies  |
| Offer  | Open Offer for acquisition of 27,24,000 (Twenty Seven Lakhs Twenty Four Thousand Only) Equity Shares of the face value of ₹ 10/- each, being constituting 26.01% of the Equity Share Capital of the Target Company at a price of ₹ 12/- (Rupees Twelve Only) per fully paid up Equity Share payable in cash.   |
| Offer Period                                       | Period between the date of entering into an agreement, formal or informal, to acquire shares, voting rights in, or control over a target company requiring a public announcement, or the date of the public announcement, as the case may be, and the date on which the payment of consideration to shareholders who have accepted the open offer is made i.e. March 09, 2023 (Thursday) to June 05, 2023 (Monday) or the date on which open offer is withdrawn, as the case may be. |
| Offer Price  | ₹ 12/- (Rupees Twelve Only) per share for each fully paid-up equity Shares payable in cash.  |
| PA / Public Announcement                           | Public Announcement of the Offer published on March 09, 2023 (Thursday).   |
| RBI  | Reserve Bank of India  |
| Registrar / Registrar to the Offer                 | Cameo Corporate Services Limited, an entity registered with SEBI under the SEBI (Registrar to Issue and Share Transfer Agents) Regulations, 1993, as amended or modified from time to time.  |
| ₹ / INR  | Indian Rupees, the legal currency of India   |
| RTGS   | Real Time Gross Settlement   |
| SEBI   | Securities and Exchange Board of India   |
| SEBI Act   | Securities and Exchange Board of India Act, 1992   |
| SEBI (LODR) Regulations, 2015 / LODR Regulations   | Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and subsequent amendments thereof.  |
| SEBI (SAST) Regulations, 2011 / Regulations / Reg. | Securities and Exchange Board of India (Substantial Acquisition of Shares & Takeover) Regulations, 2011 and subsequent amendments thereof.   |
| Sellers  | Giza Estates Private Limited, Mumbai and Vaishno Media Graphix Private Limited, New Delhi  |
| Selling Member / Broker                            | Respective stock brokers of all Shareholders who desire to tender their Shares under the Open Offer  |
| Share (s)  | Fully paid up equity Share of Lakhotia Polyesters (India) Limited, having face value of ₹ 10/- each.   |
| Shareholders                                       | Shareholders of Lakhotia Polyesters (India) Limited  |
| Target Company / SEL                               | Lakhotia Polyesters (India) Limited, Nashik, Maharashtra   |
| Tendering Period                                   | Period within which Shareholders of the Target Company may tender their Equity Shares in acceptance to the Offer i.e. the period between and including May 09, 2023 (Tuesday) to May 22, 2023 (Monday).  |

## 2. DISCLAIMER CLAUSE

“IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF DRAFT LETTER OF OFFER WITH SEBI SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED, VETTED OR APPROVED BY SEBI. THE DRAFT LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEING WHETHER THE DISCLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE THE SHAREHOLDERS OF LAKHOTIA POLYESTERS (INDIA) LIMITED TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRER OR THE COMPANY WHOSE SHARES/CONTROL IS PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE LETTER OF OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE ACQUIRER ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS LETTER OF OFFER, THE MANAGER TO THE OFFER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT ACQUIRER DULY DISCHARGE THEIR RESPONSIBILITY ADEQUATELY. IN THIS BEHALF, AND TOWARDS THIS PURPOSE, THE MANAGER TO THE OFFER ARYAMAN FINANCIAL SERVICES LIMITED HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED **MARCH 23, 2023** TO SEBI IN ACCORDANCE WITH THE SEBI (SUBSTANTIAL ACQUISITION OF SHARES & TAKEOVERS) REGULATIONS, 2011 AND SUBSEQUENT AMENDMENT(S) THEREOF. THE FILING OF THE LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRER FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE OFFER.”

## 3. DETAILS OF THE OFFER

### 3.1 BACKGROUND OF THE OFFER

- 3.1.1 This Offer is mandatory Open Offer being made by the Acquirers in compliance with Regulations 3(1) & 3(2) and other applicable provisions of SEBI (SAST) Regulations, 2011 as amended.
- 3.1.2 The Acquires are the current Promoter of the Target Company and collectively holds 28,54,012 Equity Shares, representing 27.25% of the fully diluted Equity Share Capital of the Target Company. Other members of the Promoter Group (who are deemed PAC) holds 6,95,376 Equity Shares, representing 6.64% of the fully diluted Equity Share Capital of the Target Company.
- 3.1.3 On March 09, 2023, the Acquirers have entered into a Share Purchase Agreement (“SPA”) with the Sellers, in which the Acquirers have agreed to acquire 14,09,050 equity shares (“Sale Shares”) constituting 13.45% of the equity share capital of the Target Company. The Acquirers have agreed to purchase the Sale Shares at a negotiated price of ₹ 10/- (Rupees Ten Only) per equity share aggregating to ₹ 1,40,90,500/- (Rupees One Crore Forty Lakhs Ninety Thousand Five Hundred Only), payable in cash.

| Sr. No. | Name of Sellers               | Part of Promoter Group (Yes / No) | Details of shares held by the Sellers |   |                         |   |
|---------|-------------------------------|-----------------------------------|---------------------------------------|---|-------------------------|---|
|         |                               |                                   | Pre Transaction                       |   | Post Transaction        |   |
|         |                               |                                   | Number of Equity Shares               | % of fully diluted Equity Share Capital of the Target Company | Number of Equity Shares | % of fully diluted Equity Share Capital of the Target Company |
| 1       | Giza Estates Pvt Ltd          | No                                | 10,95,110                             | 10.46%  | Nil                     | Nil   |
| 2       | Vaishno Media Graphix Pvt Ltd | No                                | 3,13,940                              | 3.00%   | Nil                     | Nil   |
|         | <b>Total</b>                  |                                   | <b>14,09,050</b>                      | <b>13.45%</b>   | <b>Nil</b>              | <b>Nil</b>  |

#### 3.1.4 Details of the Sellers

- **Giza Estates Private Limited**, a private limited company incorporated and registered under the Companies Act, having CIN No U70100MH2008PTC185556. There has been no change in the name of the Company since last 3 financial years. The Seller does not belong to any Group as such. The share of the Seller is not listed on any stock exchange. The Registered Office is situated at 17/19, Naviwadi, Nand Bhawan, Ground Floor, Dadiseth Ajiary Lane Mumbai – 400 002.
- **Vaishno Media Graphix Private Limited**, a private limited company incorporated and registered under the Companies Act, having CIN No U21012DL2001PTC112591. There has been no change in the name of the Company since last 3 financial years. The Seller does not belong to any Group as such. The share of the Seller is not listed on any stock exchange. The Registered Office is situated at Room No 505, Dhaka Chamber 39/2068, Naiwala Karol Bagh, New Delhi North – 110 005.
- The Sellers have not been prohibited by SEBI from dealing in securities in terms of direction issued under Section 11B of the SEBI Act, or under any of the regulations made under the SEBI Act.

#### 3.1.5 Salient features of SPA are as follows:

- The purchase price for the Sale Shares is ₹ 10/- (Rupees Ten Only) per fully paid up Equity Shares of the Target Company which is negotiated price between Acquirers and the Sellers. The total consideration for the Sale Shares is ₹ 1,40,90,500/- (Rupees One Crores Forty Lakhs Ninety Thousand Five Hundred Only).
- The 100% of Sale Consideration payable by the Acquirers to the Sellers has to be paid from the date of signing of the SPA but not later than the period mentioned in Reg. 22(3) of SEBI (SAST) Regulations, 2011.
- Within 30 working days from the date of the Post Offer Public Announcement under SEBI (SAST) Regulations, 2011, the acquisition of said shares will be completed and the shares would be transferred into the name of the Acquirers. The transaction of the Sale Shares will be either through the stock exchange settlement process (in term of the Regulations) or as an off market transaction.

3.1.6 Through the Share Purchase Agreement, the Acquirers propose to take substantial acquisition of shares and consolidation of existing holding of the Promoter / Promoter Group in the Target Company. Proposed Shareholding of Acquirers (including that of deemed PAC), after the acquisition of shares under the underlying transaction shall be 49,58,438 Equity Shares comprising of 47.34% of Equity Share Capital of the Target Company. Post Open Offer, assuming full acceptance in the Offer, the shareholding of the Acquirers (including that of deemed PAC), will be 76,82,438 Equity Shares constituting 73.35% of the Equity Share Capital of the Target Company.

3.1.7 The Acquirers has not entered into any non-compete arrangement and/or agreement with anyone with respect to the operation of the Target Company.

3.1.8 There are no 'Persons Acting in Concert' within the meaning of Regulation 2(1)(q)(1) of the Regulations in relation to this Open Offer. Due to the applicability of Regulation 2(1)(q)(2) of the Regulations, there could be certain entities deemed to be Persons Acting in Concert with the Acquirers. As on date of this agreement, the certain entities, belongs to the Acquirers (who are deemed PAC), holds 6,95,376 Equity Shares of ₹ 10/- each, constituting 6.64% of the Target Company.

3.1.9 The Acquirers have not been prohibited by SEBI from dealing in securities, in terms of direction issued under section 11B of SEBI Act, 1992, as amended (the "SEBI Act") or under any other Regulation made under the SEBI. Further the Acquirers have not been declared as Fugitive Economic Offenders under Section 12 of the Fugitive Economic Offenders Act, 2018.

3.1.10 The Acquirers have not been categorized as a "wilful defaulter" in terms of Regulation 2(1)(ze) of the SEBI (SAST) Regulations. It has further confirmed that it is not appearing in the wilful defaulters list of the Reserve Bank of India.

3.1.11 All the Acquires are the current Promoter of the Target Company. Further Mr. Madhusudan Lakhotia & Mrs. Jayshree Lakhotia are on the Board of the Target Company.

- 3.1.12 There are no directions subsisting or proceedings pending against the Acquirers, Target Company, Manager to the Open Offer under SEBI Act, 1992 and regulations made there under.
- 3.1.13 As per Regulations 26(6) and 26(7) of SEBI (SAST) Regulations 2011, the Board of the Target Company is required to constitute a committee of Independent Directors who would provide its written reasoned recommendation on the Offer to the Shareholders of the Target Company and such recommendations shall be published at least two working days before the commencement of the Tendering Period in the same newspaper where the DPS of the Offer was published. A copy whereof shall be sent to SEBI, BSE, and Manager to the Offer and in case of a competing offer to the Managers to the Open Offer for every competing offer.

### 3.2 DETAILS OF THE PROPOSED OFFER

- 3.2.1 In accordance with the Regulation 14(3) and pursuant to Regulations 3(1) & 3(2) of SEBI (SAST) Regulation, the Acquirers had made a Detailed Public Statement on March 16, 2023 pursuant to Public Announcement dated March 09, 2023 in the following newspapers:

|  |                |
|--|----------------|
| Business Standard (National English Daily) | All Editions   |
| Business Standard (National Hindi Daily)   | All Editions   |
| Pratahkal (Regional Marathi Daily)         | Mumbai Edition |
| Gavakari (Regional Marathi Daily)          | Nashik Edition |

A Copy of the Public Announcement & Detailed Public Statement is also available on the SEBI's website: [www.sebi.gov.in](http://www.sebi.gov.in)

- 3.2.2 The Acquirers hereby makes this Offer to the existing shareholders (other than the parties to the SPA) to acquire up to 27,24,000 (Twenty Seven Lakhs Twenty Four Thousand Only) equity shares of face value of ₹ 10/- (Rupees Ten Only) constituting 26.01% of the equity share capital of the Target Company on the 10<sup>th</sup> (Tenth) working day from the closure of the Tendering Period ("Offer Size") at a price of ₹ 12/- (Rupees Twelve Only) per equity share payable in cash, subject to the terms and conditions set out in the Public Announcement, the Detailed Public Statement and this Letter of Offer, that will be sent to the shareholders of the Target Company.
- 3.2.3 No trading was recorded on the date of the Public Announcement. Prior to the date of Public Announcement, the Shares were last traded on February 20, 2023 and the Closing as well as weighted average price on that day was ₹ 21.90/- per share. After the date of Public Announcement, first time the Shares were traded on March 13, 2023 and the Closing as well as weighted average price on that day was ₹ 21.90/- per share.
- 3.2.4 This Open Offer is made under SEBI (SAST) Regulations, 2011 to all the shareholders of the Target Company, in term of the Regulation 7(6) of the Regulations, other than the Acquirers and the Sellers of the Target Company.
- 3.2.5 As on date of this LoF, all the equity shares of the Target Company are fully paid up and there are no partly paid up equity shares in the Target Company. There are no outstanding convertible instruments (debentures/warrants/FCDs/PCDs) etc. into equity shares on any later date.
- 3.2.6 This is not a competitive bid. This Offer is not pursuant to any global acquisition resulting in an indirect acquisition of shares of the Target Company. Further there is no competitive bid in this Offer as on the date of this Letter of Offer.
- 3.2.7 This Open Offer is not a conditional offer and not subject to any minimum level of acceptance. The Acquirers will acquire all the Equity Shares of the Target Company that are validly tendered as per terms of the Offer up to 27,24,000 (Twenty Seven Lakhs Twenty Four Thousand Only) Equity Shares constituting 26.01% of the Equity Share Capital of the Target Company.
- 3.2.8 The Acquirers have not acquired any shares of Target Company after the date of Public Announcement i.e. March 09, 2023 and up to the date of this Letter of Offer.
- 3.2.9 The entire Equity Shares proposed to be acquired under this Offer will be acquired by the Acquirers and no other persons / entities propose to participate in the acquisition.



- 3.2.10 There are no 'Persons Acting in Concert' within the meaning of Regulation 2(1)(q)(1) of the Regulations in relation to this Open Offer. Due to the applicability of Regulation 2(1)(q)(2) of the Regulations, there could be certain entities deemed to be Persons Acting in Concert with the Acquirers.
- 3.2.11 The equity shares of the Target Company are listed on the BSE Limited. As per Regulation 38 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with Rule 19A of the Securities Contract (Regulation) Rules, 1957 ("SCRR"), the Target Company is required to maintain at least 25% public shareholding (i.e. shares of the Target Company held by the public as determined in accordance with the SCRR), on a continuous basis for listing. Pursuant to the Existing shareholding (including that of deemed PAC), SPA and Open Offer (assuming full acceptance) the Acquirers will acquire maximum 76,82,438 Equity Shares constituting 73.35% of the Equity Share Capital of the Target Company. Thus, the public shareholding in the Target Company will not fall below 25% consequent to this Open Offer and it will be in compliance of Regulation 38 of SEBI (LODR) Regulations, 2015.
- 3.2.12 The Manager to the Offer, Aryaman Financial Services Limited does not hold any equity shares in the Target Company as on the date of the Public Announcement, Detailed Public Statement and this Letter of Offer. The Manager to the Offer further declares and undertakes that they will not deal on their own account in the equity shares of the Target Company during the offer period.

### **3.3 OBJECT OF THE ACQUISITION / THE OFFER**

- 3.3.1 As on the date of this Letter of Offer, the Acquirers (including deemed PAC) collectively holds 33.89% of the Equity Share Capital of the Target Company but none of the Acquirer individually holds more than 25% of the Equity Share Capital of the Target Company.
- 3.3.2 Through the Share Purchase Agreement, the Acquirers propose to take substantial acquisition of shares and consolidation of existing holding of the Promoter / Promoter Group in the Target Company. Proposed Shareholding of Acquirers (including that of deemed PAC), after the acquisition of shares under the underlying transaction and the Open Offer, assuming full acceptance in the Offer, the shareholding of the Acquirers (including that of deemed PAC), will be 76,82,438 Equity Shares constituting 73.35% of the Equity Share Capital of the Target Company and some of the Acquirer may cross the individual limit of 25%. Hence this Open Offer is being made by the Acquirers in compliance with Regulations 3(1) & 3(2) and other applicable provisions of SEBI (SAST) Regulations, 2011 as amended.
- 3.3.3 The Acquires are the current Promoter of the Target Company. At present, the Acquirers does not have any plans to make major change to the existing line of business of the Target Company except in the ordinary course of business. The Acquirers would support the existing business of the Target Company.
- 3.3.4 The Acquirers does not have any plans to alienate any significant assets of the Target Company whether by way of sale, lease, encumbrance or otherwise for a period of two years except in the ordinary course of business of the Target Company. Target Company's future policy for disposal of its assets, if any, for two years from the completion of Offer will be decided by its Board of Directors, subject to the applicable provisions of the law and subject to the approval of the shareholders through special resolution passed by way of postal ballot in terms of Regulation 25(2) of the SEBI (SAST) Regulations.

## **4. BACKGROUND OF THE ACQUIRERS**

### **4.1 MR. MADHUSUDAN LAKHOTIA ("ACQUIRER NO. 1")**

- 4.1.1 Mr. Madhusudan Lakhotia, son of Mr. Shyamsunder Lakhotia, aged 42 years residing at 333, Vardhaman Nagar, Lagat, Sangmeshwar, Malegaon, Nashik – 423 203. He is a commerce graduate and holds diploma in Export Management. He has experience of over 20 years in dealing with metallic yarn, packaging material, lacquer coated metallic firms & other kinds of yarns. He is one of the Promoter of Lakhotia Polyesters (India) Limited ("Target Company"). As on date of this DPS, except as a Managing Director of the Target Company, he is not acting as a Whole Time Director in any public limited company and he is not on the Board of any other listed company.

4.1.2 The Net worth of Mr. Madhusudan Lakhotia as on December 31, 2022 is ₹ 431.92 Lakhs as certified by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co., (Firm Registration No. 132348W) Chartered Accountants, Email: camaheshkadam@rediffmail.com and having office at 201, Shakti Tower, Tilak Road, Tamba Kata, Malegaon, Nashik – 423 203.

#### **4.2 MRS. JAYSHREE LAKHOTIA (“ACQUIRER NO. 2”)**

4.2.1 Mrs. Jayshree Lakhotia, wife of Mr. Madhusudan Lakhotia, aged 40 years residing at 333, Vardhaman Nagar, Lagat, Sangmeshwar, Malegaon, Nashik – 423 203. She is a commerce graduate & has experience of over 10 years in dealing with metallic yarn & other kinds of yarns. She is also one of the Promoters of the Target Company. As on date of this DPS, except as a Chairman & Executive Director of the Target Company, she is not acting as a Whole Time Director in any public limited company and she is not on the Board of any other listed company.

4.2.2 The Net worth of Mrs. Jayshree Lakhotia as on December 31, 2022 is ₹ 115.51 Lakhs as certified by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co., (Firm Registration No. 132348W) Chartered Accountants, Email: camaheshkadam@rediffmail.com and having office at 201, Shakti Tower, Tilak Road, Tamba Kata, Malegaon, Nashik – 423 203.

#### **4.3 MR. SHYAMSUNDER LAKHOTIA (“ACQUIRER NO. 3”)**

4.3.1 Mr. Shyamsunder Lakhotia, son of Mr. Dhanraj Lakhotia, aged 66 years residing at 333, Vardhaman Nagar, Lagat, Sangmeshwar, Malegaon, Nashik – 423 203. He does not have any specific qualification & does not hold any Bachelor / Master or any professional degree. He is having experience of over 30 years in the textiles industry. He is also one of the Promoters of the Target Company. As on date of this DPS, he is not acting as a Whole Time Director in any public limited company and he is not on the Board of any listed company.

4.3.2 The Net worth of Mr. Shyamsunder Lakhotia as on December 31, 2022 is ₹ 303.16 Lakhs as certified by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co., (Firm Registration No. 132348W) Chartered Accountants, Email: camaheshkadam@rediffmail.com and having office at 201, Shakti Tower, Tilak Road, Tamba Kata, Malegaon, Nashik – 423 203.

#### **4.4 MRS. KANCHANDEVI LAKHOTIA (“ACQUIRER NO. 4”)**

4.4.1 Mrs. Kanchandevi Lakhotia, wife of Mr. Shyamsunder Lakhotia, aged 63 years residing at 333, Vardhaman Nagar, Lagat, Sangmeshwar, Malegaon, Nashik – 423 203. She does not have any specific qualification & does not hold any Bachelor / Master or any professional degree. She is also one of the Promoters of the Target Company. As on date of this DPS, she is not acting as a Whole Time Director in any public limited company and she is not on the Board of any other listed company.

4.4.2 The Net worth of Mrs. Kanchandevi Lakhotia as on December 31, 2022 is ₹ 271.35 Lakhs as certified by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co., (Firm Registration No. 132348W) Chartered Accountants, Email: camaheshkadam@rediffmail.com and having office at 201, Shakti Tower, Tilak Road, Tamba Kata, Malegaon, Nashik – 423 203.

#### **4.5 OTHER DETAILS OF THE ACQUIRERS**

4.5.1 Acquirers are relatives, as defined under section 2(77) of Companies Act, 2013. Mr. Madhusudan Lakhotia (Acquirer No 1) is husband of Mrs. Jayshree Lakhotia (Acquirer No 2). Further he is son of Mr. Shyamsunder Lakhotia (Acquirer No 3) & Mrs. Jayshree Lakhotia (Acquirer No 4). All the Acquirers belong to single family and are related to each others.

4.5.2 All the Acquires are the current Promoter of the Target Company and collectively holds 28,54,012 Equity Shares, representing 27.25% of the fully diluted Equity Share Capital of the Target Company. Also some of the Acquirers are on the Board of the Target Company. Other members of the Promoter Group (who are deemed PAC) holds 6,95,376 Equity Shares, representing 6.64% of the fully diluted Equity Share Capital of the Target Company. The Acquirers are complied with the provisions of Reg. 29 of the SEBI (SAST) Regulations, 2011, as applicable to them. The Acquirers does not belong to any Group as such.

- 4.5.3 Due to the operation of Regulations 2(1)(q) of the SEBI (SAST) Regulations, there could be persons who could be deemed to be acting in concert with the Acquirers. However, such persons are not persons acting in concert for the purposes of this Open Offer. Details of other members of the Promoter Group (who are deemed PAC) with the Acquirers are as given below:

| Name                       | Relationship / Association | Shareholding in TC |              |
|----------------------------|----------------------------|--------------------|--------------|
|                            |                            | No. of Shares      | In %         |
| Madhusudan Lakhotia (HUF)  | HUF                        | 2,71,376           | 2.59%        |
| Shyamsunder Lakhotia (HUF) | HUF                        | 4,24,000           | 4.05%        |
| <b>Total</b>               |                            | <b>6,95,376</b>    | <b>6.64%</b> |

- 4.5.4 The entire equity shares proposed to be acquired under this Offer will be acquired by the Acquirers and no other persons / entities propose to participate in the acquisition. As per informal understanding among the Acquirers, majority of the shares tendered in this offer will be acquired by Mr. Madhusudan Lakhotia (Acquirer No 1) and Mrs. Jayshree Lakhotia (Acquirer No 2).
- 4.5.5 The Acquirers undertakes that they will not sell the Equity Shares of the Target Company during the "Offer Period" in terms of Regulation 25(4) of the Regulations.
- 4.5.6 None of the Acquirers have been prohibited by SEBI from dealing in securities, in terms of direction issued under section 11B of SEBI Act, 1992, as amended (the "SEBI Act") or under any other Regulation made under the SEBI.
- 4.5.7 None of the Acquirers have been categorized as a "wilful defaulter" in terms of Regulation 2(1)(ze) of the SEBI (SAST) Regulations.
- 4.5.8 None of the Acquirers have been declared as Fugitive Economic Offenders under Section 12 of the Fugitive Economic Offenders Act, 2018.

## **5. BACKGROUND OF THE TARGET COMPANY – LAKHOTIA POLYESTERS (INDIA) LIMITED**

*(The disclosure mentioned under this section has been sourced from information published by the Target Company or provided by the Target Company or publicly available sources)*

- 5.1 Lakhotia Polyesters (India) Limited ("LPIL") was incorporated as Lakhotia Polyesters (India) Private Limited on August 5, 2005 under the Companies Act, 1956, with the Registrar of Companies, Mumbai. The status of the Company was changed to a public limited company and the name of the Company was changed to Lakhotia Polyesters (India) Limited by a special resolution passed on July 25, 2012. A fresh Certificate of Incorporation consequent to the change of name was granted to the Company on October 04, 2012, by the Registrar of Companies, Mumbai. Except as disclosed above, there has been no change in the name of the Target Company as on the date of this Letter of Offer.
- 5.2 The Registered Office of the Target Company is situated at 158/159, Samaratha Sahkari Audyogik Vasahat Ltd, Pimpal Gaon (Baswant), Tal.- Niphad, Nashik – 422 209. The CIN of the Target Company is L17120MH2005PLC155146.
- 5.3 Neither the Target Company nor its Promoters have been categorized as a "wilful defaulter" in terms of Regulation 2(1)(ze) of the SEBI (SAST) Regulations and further they have not been declared as Fugitive Economic Offenders under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 5.4 The main object of the Target Company is to carry on the business of designers, developers, manufacturers, merchants, knitters, dealers, exporters, importers, sellers of all types of Synthetics, Polyesters, Textiles, Fabrics, garments and wearing apparels of every kind and descriptions, Hosiery goods, all types of yarns, synthetic yarns, metallic yarns, household, domestic and other linen. The Target Company is primary engaged in the manufacturing and selling of Metallic yarns &

Textile fabrics. The yarns produced by the Target Company are used for the made ups in apparels, hosiery and garment industry.

- 5.5 The Authorized Share Capital of the Target Company is ₹ 10,50,00,000/- (Rupees Ten Crores Fifty Lakhs Only) divided into 1,05,00,000 equity shares of ₹ 10/- each. As on date, the issued, subscribed and paid-up capital of the Target Company is ₹ 10,47,39,880/- (Rupees Ten Crores Forty Seven Lakhs Thirty Nine Thousand Eight Hundred & Eighty Only) divided into 1,04,73,988 equity shares of ₹ 10/- each.
- 5.6 As on the date of this LoF, there are no partly paid up shares and no outstanding instruments in the nature of warrants/fully convertible debentures/partly convertible debentures etc. which are convertible into equity at any later date in the Target Company.
- 5.7 The entire equity shares capital of the Target Company are listed on BSE Limited (Scrip code: 535387). The shares of the Target Company are not suspended for trading from BSE Limited. Target Company is in compliance of all listing requirements / SEBI (LODR) Regulations. Further there were no punitive actions including penalties levied by stock exchanges against the Target Company.
- 5.8 Based on the information available on BSE, the equity shares of the Target Company are infrequently traded on BSE (within the meaning of definition of “frequently traded shares” under Regulation 2(1)(j) of the Regulations).
- 5.9 **Details of Directors of Lakhotia Polyesters (India) Limited.**

As on the date of this Letter of Offer, the Board of Directors of the Target Company comprises of 6 (Six) members as given below:

| Sr. No. | Name of Directors   | DIN      | Designation            | Date of Appointment | No. of Shares held & In % |
|---------|---------------------|----------|------------------------|---------------------|---------------------------|
| 1       | Madhusudan Lakhotia | 00104576 | Managing Director      | 05-Aug-05           | 14,09,380 (13.46%)        |
| 2       | Jayshree Lakhotia   | 05357609 | Executive Director     | 24-Jul-12           | 14,09,380 (13.46%)        |
| 3       | Ashok Khajanchi     | 01532044 | Non Executive Director | 17-Aug-16           | Nil                       |
| 4       | Kanhaiya Lal Sharma | 09773823 | Independent Director   | 16-Dec-22           | Nil                       |
| 5       | Nikunj Bihani       | 09773768 | Independent Director   | 16-Dec-22           | Nil                       |
| 6       | Vashishtha Pandiya  | 08475997 | Independent Director   | 31-May-19           | Nil                       |

*Note: All the Acquires are the current Promoter of the Target Company. Mr. Madhusudan Lakhotia (Acquirer No. 1) and Mrs. Jayshree Lakhotia (Acquirer No. 2) are already on the Board of the Target Company. They will not participate in any deliberations of the Board of Directors of Target Company or vote on any matter in relation to the Offer in terms of Regulation 24(4) of the Regulations.*

- 5.10 There has not been any merger / demerger or spin-off in the Target Company during the past 3 (three) years.
- 5.11 The key financial information of the Target Company based on the audited financial statements for the financial year ended March 31, 2020, 2021 and 2022 and based on limited review (un-audited financial) statement for the period ended December 31, 2022 are as follows:

(₹ In Lakhs)

| Profit & Loss Account as on                 | 31-Mar-20 | 31-Mar-21 | 31-Mar-22 | 31-Dec-22  |
|---|-----------|-----------|-----------|------------|
|   | Audited   | Audited   | Audited   | Un-audited |
| Income from Operations                      | 1,585.07  | 1,593.93  | 2,021.19  | 511.85     |
| Other Income                                | 54.20     | 40.29     | 69.33     | 61.23      |
| Total Income                                | 1,639.27  | 1,634.22  | 2,090.52  | 573.08     |
| Total Expenditure                           | 1,577.27  | 1,637.71  | 2,073.11  | 537.63     |
| Profit Before Depreciation Interest and Tax | 62.00     | (3.49)    | 17.41     | 35.45      |

|   |                |                |             |               |
|---|----------------|----------------|-------------|---------------|
| Depreciation                              | 15.06          | 14.44          | 12.49       | 8.21          |
| Finance Cost                              | 59.29          | 32.65          | 53.59       | 32.78         |
| Profit/(Loss) Before Tax                  | (12.35)        | (50.58)        | (48.67)     | (5.54)        |
| Net Deferred Tax                          | 0.32           | (2.27)         | (2.26)      | 12.06         |
| Provision for Tax                         | 0.00           | 0.00           | 0.00        | 25.20         |
| Other Comprehensive Income (Net of Taxes) | (52.58)        | (1.14)         | 49.69       | 329.22        |
| <b>Profit/(Loss) After Tax</b>            | <b>(65.25)</b> | <b>(49.45)</b> | <b>3.28</b> | <b>286.42</b> |

(₹ In Lakhs)

| Balance Sheet as on                                  | 31-Mar-20     | 31-Mar-21     | 31-Mar-22     | 31-Dec-22       |
|--|---------------|---------------|---------------|-----------------|
|  | Audited       | Audited       | Audited       | Un-audited      |
| <b>Sources of Funds</b>                              |               |               |               |                 |
| Paid up Shares Capital                               | 1,047.40      | 1,047.40      | 1,047.40      | 1,047.40        |
| Reserves and Surplus (Excluding Revaluation Reserve) | (246.60)      | (296.05)      | (292.77)      | (6.35)          |
| Net Worth  | 800.80        | 751.35        | 754.63        | 1,041.05        |
| Secured Loan   | 0.00          | 68.07         | 33.63         | 41.70           |
| Provisions   | 0.00          | 2.25          | 2.63          | 2.63            |
| <b>Total</b>   | <b>800.80</b> | <b>821.67</b> | <b>790.89</b> | <b>1,085.38</b> |
| <b>Uses of Funds</b>                                 |               |               |               |                 |
| Net Property, Plant & Equipment                      | 42.15         | 28.25         | 79.55         | 71.57           |
| Non Current Investments                              | 0.01          | 0.01          | 0.01          | 0.01            |
| Non Current Loan & Advances                          | 2.19          | 2.19          | 0.00          | 0.00            |
| Other Financial Assets                               | 127.74        | 121.68        | 0.00          | 0.00            |
| Deferred Tax Assets (Net)                            | 10.29         | 12.56         | 14.83         | 2.76            |
| Net Current Assets                                   | 618.42        | 656.98        | 696.50        | 1,011.04        |
| <b>Total</b>   | <b>800.80</b> | <b>821.67</b> | <b>790.89</b> | <b>1,085.38</b> |

| Other Financial Data     | 31-Mar-20 | 31-Mar-21 | 31-Mar-22 | 31-Dec-22  |
|--------------------------|-----------|-----------|-----------|------------|
|                          | Audited   | Audited   | Audited   | Un-audited |
| Dividend (%)             | 0.00      | 0.00      | 0.00      | 0.00       |
| Earnings Per Share (₹)   | (0.62)    | (0.47)    | 0.03      | 2.73       |
| Return on Net worth (%)  | (8.15)%   | (6.58)%   | 0.43%     | 27.51%     |
| Book Value Per Share (₹) | 7.65      | 7.17      | 7.20      | 9.94       |

The above financials are certified by CA Praveen Purohit (Membership No. 429231), partner of Sharp Aarth Co & LLP (Firm Registration No. 132748W), Chartered Accountants, having their office at 68, 6<sup>th</sup> Floor, Business Bay, Shri Hari Kute Marg, Tidke Colony, Nashik – 422 002. Tel No: 94621 44860, E-mail id: info@sharppaarth.com

5.12 Pre and Post Offer Shareholding Pattern of the Target Company is as follows:

| Shareholders' Category   | Shares / voting rights prior to the agreement / acquisition and the Offer |                | Shares / voting rights agreed to be acquired through SPA |               | Shares / voting rights to be acquired in open offer (assuming full acceptances) |                 | Shareholding / voting rights after the acquisition and offer |                |
|--|---|----------------|--|---------------|---|-----------------|--|----------------|
|  | (A)   |                | (B)  |               | (C)   |                 | (A) + (B) + (C) + (D)  |                |
|  | No  | %              | No   | %             | No  | %               | No   | %              |
| <b>(1) Promoters Group / Acquirers</b>                           |   |                |  |               |   |                 |  |                |
| a) Parties to Agreement, if any                                  | 28,54,012   | 27.25%         | 14,09,050  | 13.45%        | 27,24,000   | 26.01%          | 69,87,062  | 66.71%         |
| b) Other than (a) above  | 6,95,376  | 6.64%          | -  | -             | -   | -               | 6,95,376   | 6.64%          |
| <b>Sub Total</b>   | <b>35,49,388</b>  | <b>33.89%</b>  | <b>14,09,050</b>   | <b>13.45%</b> | <b>27,24,000</b>  | <b>26.01%</b>   | <b>76,82,438</b>   | <b>73.35%</b>  |
| <b>(2) Sellers</b>   |   |                |  |               |   |                 |  |                |
| Giza Estate  | 10,95,110   | 10.46%         | (10,95,110)  | 10.46%        | -   | -               | -  | -              |
| Vaishno Media  | 3,13,940  | 3.00%          | (3,13,940)   | 3.00%         | -   | -               | -  | -              |
| <b>Total</b>   | <b>14,09,050</b>  | <b>13.45%</b>  | <b>(14,09,050)</b>                                       | <b>13.45%</b> | <b>-</b>  | <b>-</b>        | <b>-</b>   | <b>-</b>       |
| <b>(3) Parties to agreement other than (1) &amp; (2) above</b>   | <b>-</b>  | <b>-</b>       | <b>-</b>   | <b>-</b>      | <b>-</b>  | <b>-</b>        | <b>-</b>   | <b>-</b>       |
| <b>(4) Public Shareholders (i.e. other than mentioned above)</b> |   |                |  |               |   |                 |  |                |
| a) FIs / MFs / FII's / FPIs / Banks                              | -   | -              | -  | -             | (27,24,000)   | (26.01%)        | 27,91,550  | 26.65%         |
| b) Others  | -   | -              | -  | -             |   |                 |  |                |
| Individuals  | 19,07,079   | 18.21%         | -  | -             |   |                 |  |                |
| Corporate Bodies   | 25,21,915   | 24.08%         | -  | -             |   |                 |  |                |
| Others / HUF   | 10,86,556   | 10.37%         | -  | -             |   |                 |  |                |
| Clearing Members   | -   | -              | -  | -             |   |                 |  |                |
| <b>Total (4)(a+b)</b>  | <b>55,15,550</b>  | <b>52.66%</b>  | <b>-</b>   | <b>-</b>      | <b>(27,24,000)</b>  | <b>(26.01%)</b> | <b>27,91,550</b>   | <b>26.65%</b>  |
| <b>Grand Total (1+2+3+4)</b>                                     | <b>1,04,73,988</b>  | <b>100.00%</b> | <b>-</b>   | <b>-</b>      | <b>-</b>  | <b>-</b>        | <b>1,04,73,988</b>   | <b>100.00%</b> |

**Notes:**

- 1) Pre-Shareholding Pattern is based on December 31, 2022.
- 2) All percentages are calculated on the Total Equity Paid up Shares Capital of the Target Company, as on 10th working day after closing of tendering period.

5.13 Details of Compliance Officer of the Target Company

**Mrs. Shannu Chaturvedi**

**Lakhotia Polyesters (India) Limited**

158/159, Samaratha Sahkari Audyogik Vasahat Ltd,

Pimpal- Gaon (Baswant), Tal.- Niphad, Nashik – 422 209.

**Contact No:** 02554 – 232000 **E-mail Id:** info@lgroup.co.in

## 6. OFFER PRICE AND FINANCIAL ARRANGEMENTS

### 6.1 JUSTIFICATION OF OFFER PRICE

6.1.1 The equity shares of the Target Company are listed on BSE Limited, having a Scrip ID of "LAKHOTIA" & Scrip Code of 535387 and is currently underlying in "XT" Group on BSE.

6.1.2 The annualized trading turnover in the equity shares of the Target Company on BSE based on trading volume during the 12 (twelve) calendar months prior to the month of Public Announcement (March 01, 2022 to February 28, 2023) is as given below:

| Name of the Stock Exchange | Total number of Equity Shares traded during the 12 (Twelve) calendar months prior to the month of PA | Total Number of Shares | Annualized Trading Turnover (in terms of % to Total Capital) |
|----------------------------|--|------------------------|--|
| BSE                        | 8,95,049   | 1,04,73,988            | 8.55%  |

(Source: www.bseindia.com)

6.1.3 No trading was recorded on the date of the Public Announcement. Prior to the date of Public Announcement, the Shares were last traded on February 20, 2023 and the Closing as well as weighted average price on that day was ₹ 21.90/- per share. After the date of Public Announcement, first time the Shares were traded on March 13, 2023 and the Closing as well as weighted average price on that day was ₹ 21.90/- per share.

6.1.4 As on date of this LoF, Target Company has no outstanding instruments in the nature of warrants / fully convertible debentures / partly convertible debentures, etc. convertible into equity shares of the Target Company on any later date.

6.1.5 Based on the information available on the website of BSE, the equity shares of the Target Company are not frequently traded on the BSE (within the meaning of Regulation 2(1)(j) of the SEBI (SAST) Regulations. Hence, the Offer Price of ₹ 12/- (Rupees Twelve Only) per fully paid up Equity Share has been determined and justified in terms of Regulation 8(2) of the SEBI (SAST) Regulations, being the highest of the following:

|     |  |                  |                  |
|-----|--|------------------|------------------|
| (a) | Highest Negotiated Price per equity share for any acquisition under the Share Purchase Agreement ("SPA")   | ₹ 10/-           |                  |
| (b) | The volume-weighted average price paid or payable for acquisition during the 52 (Fifty Two) weeks immediately preceding the date of PA   | Nil              |                  |
| (c) | The highest price paid or payable for any acquisition during 26 (Twenty Six) weeks period immediately preceding the date of PA   | Nil              |                  |
| (d) | In case of frequently traded shares, the volume-weighted average market price for a period of 60 trading days immediately preceding the date of PA on BSE (As the maximum volume of trading in the shares of the target company is recorded on BSE during such period) | Not Applicable   |                  |
| (e) | <b>The price determined by taking into account valuation parameters including, book value, comparable trading multiples, and such other parameters as are customary for valuation of shares of such companies.</b>   | <b>31-Mar-22</b> | <b>31-Dec-22</b> |
| 1.  | Book Value per Equity Share (Rs)   | ₹ 7.20/-         | ₹ 9.94/-         |
| 2.  | Earnings Per Equity Share (Rs)   | ₹ 0.03/-         | ₹ 2.73/-         |
| 3.  | Networth / Shareholders Funds  | ₹ 754.63 Lakhs   | ₹ 1,041.05 Lakhs |
| 4.  | Return on Networth (In %)  | 0.43%            | 27.51%           |
| 5.  | The average industry P/E for the sector in which Target Company Operates. (Source: Capital Market, Volume XXXVIII/01, Feb 20 – Mar 05, 2023)   | 32.2             |                  |

|     |   |                |
|-----|---|----------------|
| (f) | The per equity share value computed under Regulation 8(5), if applicable. | Not Applicable |
|-----|---|----------------|

*Note: IBBI Registered Valuer CA Ajay Kumar Sukhadiya, Registration number "IBBI/RV/06/2020/12814" and having his office at Office No. 3, Building. No.4, 2<sup>nd</sup> Floor, Rajendra Park CHS. Ltd., Station Road, Goregaon (W), Mumbai – 400 062; Email: caajaysukhadiya@gmail.com; through his valuation report has certified that the fair value of the Equity Share of Target Company is ₹ 11.11/- (Rupees Eleven and Eleven Paise Only) per Equity Share.*

In view of the parameters considered and presented in table above, in the opinion of the Acquirer and Manager to the Offer, the Offer Price of ₹ 12/- (Rupees Twelve Only) per fully paid up Equity Share is justified in terms of Regulation 8 of the SEBI (SAST) Regulations, 2011.

- 6.1.6 If the Acquirers, acquires or agrees to acquire any Equity Shares or Voting Rights in the Target Company during the offer period, whether by subscription or purchase, at a price higher than the Offer Price, the Offer Price shall stand revised to the highest price paid or payable for any such acquisition in terms of Regulation 8(8) of the SEBI (SAST) Regulations, 2011. Provided that no such acquisition shall be made after the third working day prior to the commencement of the tendering period and until the expiry of the tendering period.
- 6.1.7 There have been no corporate actions in the Target Company warranting adjustment of relevant price parameters under Regulation 8(9) of the SEBI (SAST) Regulations.
- 6.1.8 As on date of this LoF, there is no revision in open offer price or open offer size. In accordance with Regulations 18(4) and 18(5) of the Regulations, in case of an upward revision to the Offer Price or to the Offer Size, if any, on account of competing offers or otherwise, it will be done on or before May 08, 2023 and the Acquirers shall (i) make corresponding increases to the escrow amounts; (ii) make a public announcement in the same newspapers in which DPS has been published; and (iii) simultaneously with the issue of such announcement, inform SEBI, Stock Exchanges and the Target Company at its registered office of such revision. The revised Offer Price would be paid to all the Public Shareholders whose Equity Shares are accepted under the Open Offer.
- 6.1.9 If the Acquirers acquires Equity Shares during the period of twenty six weeks after the closure of tendering period at a price higher than the Offer Price, then the Acquirers shall pay the difference between the highest acquisition price and the Offer Price, to all the Public Shareholders whose Equity Shares have been accepted in this Open Offer within sixty days from the date of such acquisition. However, no such difference shall be paid in the event that such acquisition is made under another open offer under the SEBI (SAST) Regulations, or pursuant to SEBI (Delisting of Equity Shares) Regulations, 2009 or open market purchases made in the ordinary course on the Stock Exchanges, not being negotiated acquisition of Equity Shares in any form.

## **6.2 FINANCIAL ARRANGEMENT**

- 6.2.1 The total funding requirement for the Offer (assuming full acceptances) i.e. for the acquisition of 27,24,000 Equity Shares of ₹ 10/- each from the public shareholders of the Target Company at a Offer Price of ₹ 12/- (Rupees Twelve Only) per Equity Share is ₹ 3,26,88,000/- (Rupees Three Crores Twenty Six Lakhs Eighty Eight Thousand Only) (the "**Offer Consideration**").
- 6.2.2 The Acquirers have adequate resources and has made firm financial arrangements for financing the acquisition of the Equity Shares under the Offer, in terms of Regulation 25(1) of the SEBI (SAST) Regulations. The acquisition will be financed through internal resources and no funds are borrowed from banks or financial institution for the purpose of this Open Offer. CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co., (Firm Registration No. 132348W) Chartered Accountants, Email: camaheshkadam@rediffmail.com and having office at 201, Shakti Tower, Tilak Road, Tamba Kata, Malegaon, Nashik – 423 203 vide certificate dated March 09, 2023 have confirmed that sufficient resources are available with the Acquirers for fulfilling the obligations under this Open Offer in full.
- 6.2.3 In terms of Reg. 17(1) of the Regulations, the Acquirers have to create an escrow for an amount equal to 25% of the Offer Consideration i.e. for ₹ 81,72,000/- (Rupees Eighty One Lakhs Seventy Two Thousand Only).



- 6.2.4 In terms of Reg. 17(3) of the Regulations, the Acquirer, the Manager to the Offer and Axis Bank Limited, a banking company incorporated under the laws of India and having one of its branch offices at Ground & First Floor, Neptune Uptown, NS Road, Mulund (W), Mumbai – 400 080 have entered into an Escrow Agreement for the purpose of the Offer ("**Escrow Agreement**"). Pursuant to the Escrow Agreement, the Acquirers have deposited ₹ 85,00,000/- (Rupees Eighty Five Lakhs Only) in cash in the Escrow Account which is in excess of 25% of the Offer Consideration.
- 6.2.5 The Manager to the Offer has been duly authorized by the Acquirer to realize the value of Escrow Account in terms of the SEBI (SAST) Regulations, 2011.
- 6.2.6 Based on the above and in light of the Escrow Arrangement, the Manager to the Offer is satisfied that firm arrangements have been put in place by the Acquirer to fulfill the Acquirer's obligations through verifiable means in relation to the Offer in accordance with the Regulations.

## **7 TERMS AND CONDITIONS OF THE OFFER**

### **7.1 OPERATIONAL TERMS AND CONDITIONS**

- 7.1.1 The Offer is being made by the Acquirers to: (a) all the Public Shareholders, whose names appear in the register of members of the Target Company as of the close of business on the Identified Date; (b) the beneficial owners of the Equity Shares whose names appear as beneficiaries on the records of the respective Depositories, as of the close of business on the Identified Date; and (c) those persons who acquire the Equity Shares any time prior to the Offer Closing Date but who are not the registered Public Shareholders. The LoF shall be sent to all Public Shareholders holding Equity Shares whose names appear in the register of members of the Target Company and the records of the respective Depositories on the Identified Date.
- 7.1.2 The Acquirers is making this Offer to all Public Shareholders to acquire up to 27,24,000 Equity Shares representing 26.01% of the equity share capital, subject to the terms and conditions mentioned in the PA, DPS and the LoF.
- 7.1.3 In terms of the schedule of activities, the Tendering Period for the Offer shall commence on May 09, 2023 and close on May 22, 2023. The Identified Date for this Offer as per the schedule of activities is April 21, 2023.
- 7.1.4 The acceptance of this Open Offer is entirely at the discretion of the Public Shareholders of the Target Company. The Public Shareholders may tender their Equity Shares, in dematerialized form or physical form, in the Offer at any time during the Tendering Period. Subject to the receipt of the statutory or other approvals as specified in paragraph 7.4 of this LoF, the Acquirers have up to 10 (ten) Working Days from the Offer Closing Date to pay the consideration to the Public Shareholders whose Equity Shares are accepted in the Open Offer.
- 7.1.5 The Public Shareholders who tender their Equity Shares in this Open Offer shall ensure that they have good and valid title on the Equity Shares. The Equity Shares tendered under this Offer shall be fully paid up, free from all liens, charges, equitable interests and encumbrances and shall be tendered together with all rights attached thereto, including all rights to dividends and rights to participate in, bonus and rights issues, if any, declared hereafter, and the tendering Public Shareholder shall have obtained all necessary consents for it to sell the Equity Shares on the foregoing basis.
- 7.1.6 The acceptance must be unconditional, absolute and unqualified. Any acceptance of this Offer which is conditional or incomplete applications, including non-submission of necessary enclosures, if any, are liable to be rejected without assigning any reason whatsoever. Further, in case the documents/forms submitted are incomplete and/or if they have any defect or modifications, the acceptance is liable to be rejected.
- 7.1.7 In terms of Regulation 18(9) of the SEBI (SAST) Regulations, the Public Shareholders who tender their Equity Shares in acceptance of this Offer shall not be entitled to withdraw such acceptance during the Tendering Period or thereafter.
- 7.1.8 This Open Offer is not conditional upon any minimum level of acceptance in terms of Regulation 19 of the SEBI (SAST) Regulations. This Open Offer is not a competing offer in terms of Regulation 20 of the SEBI (SAST) Regulations.

- 7.1.9 The acceptance of Equity Shares tendered in this Offer will be made by the Acquirers in consultation with the Manager to the Offer. All the Equity Shares validly tendered under this Offer will be acquired by the Acquirers in accordance with the terms and conditions set forth in the LoF, to the extent of the Offer Size. If the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the Offer Size, then the Equity Shares validly tendered by the Public Shareholders will be accepted on a proportionate basis, in consultation with the Manager to the Offer.
- 7.1.10 Copies of PA and DPS are available and copies of the DLoF and the LoF (including Form of Acceptance) are expected to be available on the website of SEBI at [www.sebi.gov.in](http://www.sebi.gov.in).
- 7.1.11 The LoF shall be sent (through e-mail or physical mode) to all Public Shareholders whose names appear in the register of members of the Target Company on the Identified Date. Accidental omission to dispatch the LoF to any Public Shareholder to whom this Offer has been made or non-receipt of the LoF by any such Public Shareholder shall not invalidate this Offer in manner whatsoever. In case of non-receipt of the LoF, Public Shareholders, including those who have acquired Equity Shares after the Identified Date, if they so desire, may download the LoF and the Form of Acceptance from the website of the Stock Exchanges ([www.bseindia.com](http://www.bseindia.com)) or the SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) or the Manager ([www.afsl.co.in](http://www.afsl.co.in)).
- 7.1.12 The instructions, authorizations and provisions contained in the Form of Acceptance constitute an integral part of the terms of the Open Offer. The Public Shareholders can write to the Registrar to the Offer/Manager to the Offer requesting for the Letter of Offer along with the Form of Acceptance and fill up the same in accordance with the instructions given therein, so as to reach the Registrar to the Offer, on or before the date of the Closure of the Tendering Period. Alternatively, the Letter of Offer along with the Form of Acceptance will also be available at SEBI's website, [www.sebi.gov.in](http://www.sebi.gov.in), and the Public Shareholders can also apply by downloading such forms from the website.
- 7.1.13 Any Equity Shares that are subject matter of litigation or are held in abeyance due to pending court cases/attachment orders/restriction from other statutory authorities wherein the Public Shareholder may be precluded from transferring the Equity Shares during pendency of the said litigation, are liable to be rejected if directions/orders are passed regarding the free transferability of such Equity Shares tendered under the Open Offer prior to the date of closure of the Tendering Period.
- 7.1.14 The Acquirers, the Manager or the Registrar to the Offer do not accept any responsibility for any loss of documents during transit (including but not limited to Offer acceptance forms, copies of delivery instruction slips, etc.), and Public Shareholders are advised to adequately safeguard their interest in this regard.
- 7.1.15 The Acquirers reserves the right to revise the Offer Price and/or the Offer Size at any time prior to the commencement of 1 (one) Working Day before the commencement of the Tendering Period, in accordance with Regulation 18(4) of the SEBI (SAST) Regulations. In the event of a revision in the Offer Price or Offer Size, the Acquirer shall: (a) make corresponding increases to the Cash Escrow Amount; (b) make a public announcement in the same newspapers in which the DPS has been published; and (c) simultaneously with the issue of such public announcement, inform SEBI, the Stock Exchanges, and the Target Company at its registered office of such revision.

## **7.2 LOCKED IN SHARES**

Locked-in shares shall be accepted subject to the continuation of the residual lock-in period in the hands of the Acquirers. There shall be no discrimination in the acceptance of locked-in and not locked-in shares. However as on the date of the Public Announcement, there are no locked in shares in the Target Company.

## **7.3 ELIGIBILITY FOR ACCEPTING THE OFFER**

All the Equity Shareholders registered or unregistered, (except Acquirers, Sellers and existing Promoters / Promoter Group of the Target Company) who own fully paid equity shares of the Target Company anytime before the closure of the Open Offer are eligible to participate in the Open Offer. However, the Letter of Offer is being dispatched / mailed to those Shareholders whose names appear on the Register of Members of the Target Company at the close of business hours on the Identified Date i.e. April 21, 2023 (Friday). The acceptance of this Open Offer is entirely at the discretion of the Public Shareholder(s) of the Target Company.

## **7.4 STATUTORY AND OTHER APPROVALS**

- 7.4.1 As on the date of this LoF, no approval is required from any bank / financial institutions for the purpose of this Offer, to the best of the knowledge of the Acquirers.
- 7.4.2 As on the date of this LoF, there are no statutory approvals required to be obtained by the Acquirers / Target Company for the underlying SPA transaction and to acquire the equity shares tendered pursuant to this Open Offer. If any statutory approvals are required or become applicable, the Open Offer would be subject to the receipt of such other statutory approvals also. The Acquirers will not proceed with the Open Offer in the event such statutory approvals are refused in terms of Regulation 23 of the SEBI (SAST) Regulations, 2011. This Open Offer is subject to all other statutory approvals that may become applicable at a later date before the completion of the Open Offer. In the event of withdrawal, a public announcement will be made within 2 (Two) working days of such withdrawal, in the same newspapers in which this DPS has been published and such public announcement will also be sent to SEBI, BSE and the registered office of the Target Company.
- 7.4.3 Shareholders of the Target Company who are either Non-Resident Indians ("**NRIs**") or Overseas Corporate Bodies ("**OCBs**") and wish to tender their equity shareholding in this Open Offer shall be required to submit all the applicable approvals of RBI which have been obtained at the time of acquisition of Equity Shares of the Target Company. In the event such RBI approvals are not submitted, the Acquirers reserves the sole right to reject the Equity Shares tendered by such shareholders in the Open Offer. This Open Offer is subject to receipt of the requisite RBI approvals, if any, for acquisition of Equity Shares by the Acquirers from NRIs and OCBs.
- 7.4.4 In case of delay in receipt of any statutory approvals as disclosed above or which may be required by the Acquirers at a later date, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied, that non-receipt of approvals was not attributable to any willful default, failure or neglect on the part of the Acquirers to diligently pursue such approvals, grant an extension of time for the purpose of completion of this Open Offer subject to the Acquirers agreeing to pay interest to the Public Shareholders for the delay. Provided where the statutory approvals extend to some but not all holders of the Equity Shares, the Acquirers have the option to make payment to such holders of the Equity Shares in respect of whom no statutory approvals are required in order to complete this Open Offer.
- 7.4.5 There are no conditions stipulated in the SPA between the Acquirers and the Sellers, the meeting of which would be outside the reasonable control of the Acquirers and in view of which the Offer might be withdrawn under Regulation 23 of the SEBI (SAST) Regulations.

## **8 PROCEDURE FOR ACCEPTANCE AND SETTLEMENT OF THE OFFER**

- 8.1 The Open Offer will be implemented by the Acquirer through stock exchange mechanism made available by the Stock Exchanges in the form of separate window ("**Acquisition Window**") as provided under the SEBI (SAST) Regulations and SEBI circular CIR/CFD/POLICYCELL/1/2015 dated April 13, 2015 issued by SEBI and as amended vide SEBI circular CFD/DCR2/CIR/P/2016/131 dated December 9, 2016 as amended from time to time, and SEBI Circular bearing number SEBI/HO/ CFD/DCR-III/CIR/P/2021/615 dated August 13, 2021. As per SEBI Circular bearing number SEBI/HO/CFD/DCR-III/CIR/P/2021/615 dated August 13, 2021, a lien shall be marked against the shares of the shareholders participating in the tender offers. Upon finalisation of the entitlement, only accepted quantity of shares shall be debited from the demat account of the shareholders. The lien marked against unaccepted shares shall be released. The detailed procedure for tendering and settlement of shares under the revised mechanism is specified in the Annexure to the said circular.
- 8.2 BSE shall be the Designated Stock Exchange for the purpose of tendering Shares in the Open Offer.
- 8.3 The facility for acquisition of shares through Stock Exchange mechanism pursuant to Offer shall be available on the Stock Exchange in the form of a separate window ("**Acquisition Window**").

- 8.4** The Acquirers have appointed BCB Brokerage Private Limited ("**Buying Broker**") for the Open Offer through whom the purchases and settlement of Open Offer shall be made during the tendering period. The Contact details of the buying broker are as mentioned below:
- Name:** BCB Brokerage Private Limited  
**Address:** 1207/A, P. J. Tower, Dalal Street, Fort, Mumbai, Maharashtra – 400 001.  
**Contact Person:** Mr. Uttam Bagri  
**Tel.:** 022 – 2272 0000; **E-mail ID:** bbplmumbai@bcbbrokerage.com
- 8.5** All Shareholders who desire to tender their Shares under the Open Offer would have to approach their respective stock brokers ("**Selling Broker**"), during the normal trading hours of the secondary market during tendering period.
- 8.6** Public Shareholders have to ensure that their Equity Shares are made available to their Selling Brokers, before the closure of the Tendering Period.
- 8.7** The lien marked against unaccepted Equity Shares will be released, if any, or would be returned by registered post or by ordinary post or courier (in case of physical shares) at the Public Shareholders' sole risk. Public Shareholders should ensure that their depository account is maintained till all formalities pertaining to the Offer are completed.
- 8.8** The Registrar to the Offer will hold in trust the Form of Acceptance, Equity Shares, and/or other documents on behalf of the Public Shareholders of the Target Company who have accepted the Offer, until the warrants/cheques/drafts/e-payment for the consideration are dispatched and unaccepted share certificate/Equity Shares, if any, are dispatched/returned to the relevant Public Shareholders.
- 8.9** A Separate Acquisition Window will be provided by BSE to facilitate the placing of orders. The Selling Broker can enter orders for physical and dematerialized shares. Before placing the bid, the concerned Public Shareholder/ Selling Broker would be required to transfer the tendered Equity Shares to the special account of Indian Clearing Corporation Limited ("**Clearing Corporation**"), by using the settlement number and the procedure prescribed by the Clearing Corporation.
- 8.10** The details of settlement number for early pay-in of Equity Shares shall be informed in the issue opening circular that will be issued by BSE/Clearing Corporation, before the opening of the Offer.
- 8.11** The cumulative quantity tendered shall be displayed on the exchange website throughout the trading session at specific intervals by the stock exchange during tendering period.
- 8.12** Public Shareholders can tender their shares only through a broker with whom the shareholder is registered as client.
- 8.13** In case any Seller Broker is not registered with the designated stock exchange and therefore the Public Shareholder is unable to tender equity Shares under the Offer, such Public Shareholder may approach the Buying Broker to facilitate tendering of equity Shares under the Offer.
- 8.14** Modification/cancellation of bids will not be allowed during the Tendering Period. Multiple bids made by single Public Shareholder for selling the Equity Shares shall be clubbed and considered as 'one' bid for the purposes of acceptance.
- 8.15** The reporting requirements for non-resident shareholders under FEMA and any other rules, regulations, guidelines, for remittance of funds, shall be made by the Public Shareholder and/ or their Selling Broker.
- 8.16 Procedure for tendering Equity Shares held in Dematerialised Form:**
- 8.16.1 Public Shareholders who are holding Equity Shares in dematerialized form and who desire to tender their Equity Shares in dematerialized form under the Open Offer would have to do so through their respective Selling Broker by giving the details of Equity Shares they intend to tender under the Open Offer. Public Shareholders should tender their Equity Shares before market hours close on the last day of the Tendering Period.
- 8.16.2 The Selling Broker would be required to place an order/bid on behalf of the Public Shareholders who wish to tender Equity Shares in the Open Offer using the Acquisition Window of the Stock Exchanges. Before placing the bid, lien will be required to be marked on the tendered Equity

Shares. Details of the Equity Shares marked as lien in the demat account of the Public Shareholder shall be provided by their respective depositories to the Clearing Corporation. In case, the Public Shareholder's demat account is held with one depository ("Source Depository") and the clearing member pool and Clearing Corporation account is held with another depository ("Recipient Depository"), the Equity Shares shall be blocked in the shareholders demat account at the Source Depository during the Tendering Period. Inter depository tender offer ("IDT") instructions shall be initiated by the Public Shareholders at the Source Depository to the clearing member/Clearing Corporation account at Recipient Depository. Source Depository shall block the Public Shareholders' Equity Shares (i.e. transfers from free balance to blocked balance) and send IDT message to Recipient Depository for confirming creation of lien. Details of Equity Shares blocked in the Public Shareholder's demat account shall be provided by the Recipient Depository to the Clearing Corporation.

- 8.16.3 The Public Shareholders shall earmark/provide such early pay-in of the dematerialized Equity Shares to be tendered in the Offer (except for custodian participant orders) to the Clearing Corporation using the settlement number provided in the Offer opening circular which will be issued by the Stock Exchange/Clearing Corporation before the opening of the Offer, before any orders/bids are placed on their behalf by their respective Selling Brokers.
- 8.16.4 For custodian participant, orders for Equity Shares in dematerialized form early pay-in is mandatory prior to confirmation of order by the custodian. The custodians shall either confirm or reject orders not later than the time provided by Stock Exchanges on the last day of the offer period. Thereafter, all unconfirmed orders shall be deemed to be rejected.
- 8.16.5 Upon placing the bid, the Selling Broker shall provide a Transaction Registration Slip ("TRS") generated by the stock exchange bidding system to the Public Shareholder. TRS will contain details of order/bid submitted like bid identification number, depository participant identification, client identification number, number of Equity Shares tendered, etc. In case of non-receipt of the completed tender form and other documents, but where lien is marked on Equity Shares and a valid bid has been placed in the exchange bidding system, the bid by such Eligible Shareholder shall be deemed to have been accepted.
- 8.16.6 On receipt of TRS from the respective Selling Broker, the Public Shareholder has successfully placed the bid in the Open Offer. Modification/cancellation of orders will not be allowed during the tendering period of the Offer.
- 8.16.7 The duly filled in delivery instruction slips ("DIS") specifying the appropriate market type in relation to the Open Offer, and execution date along with all other details should be submitted by the Public Shareholders to their respective depository participant/Selling Broker so as to ensure that the Equity Shares are tendered in the Offer. For resident Public Shareholders holding Equity Shares in dematerialized form, submission of Form of Acceptance and TRS is not mandatory, but are advised to retain the acknowledged copies of the DIS and TRS with them until the expiry of the Offer Period. After lien is marked on Equity Shares and a valid bid is placed in the exchange bidding system, the bid shall be deemed to have been accepted for the Public Shareholders holding Equity Shares in dematerialized form.
- 8.16.8 The Public Shareholders holding shares in dematerialised form are not required to fill any Form of Acceptance-cum-Acknowledgement, unless required by their respective Selling Broker.**
- 8.16.9 All non-resident Public Shareholders (i.e. Public Shareholders not residing in India including NRIs, OCBs and FPIs) are mandatorily required to fill the Form of Acceptance. The non-resident Public Shareholders holding Equity Shares in dematerialised form, directly or through their respective Selling Brokers, are required to send the Form of Acceptance along with the required documents to the Registrar to the Offer at its address given on the cover page of the LoF. The envelope should be super scribed as "**Lakhotia Polyesters (India) Limited – Open Offer**".

**8.17 Procedure for tendering Equity Shares held in Physical Form:**

As per the provisions of Regulation 40(1) of the Listing Regulations and SEBI's press release dated December 03, 2018, bearing reference no. PR 49/2018, requests for transfer of securities shall not be processed unless the securities are held in dematerialised form with a depository with effect from April 01, 2019. However, in accordance with the circular issued by SEBI bearing reference number SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020, shareholders holding securities in physical form are allowed to tender shares in an open offer. Such tendering

shall be as per the provisions of the SEBI (SAST) Regulations. Accordingly, Public Shareholders holding Equity Shares in physical form as well are eligible to tender their Equity Shares in this Open Offer as per the provisions of the SEBI (SAST) Regulations.

**Public Shareholders should not send physical Share Certificates / Form of Acceptance or other documents to the Target Company / Acquirer / Managers or Registrars to the Offer and any such communication by Public Shareholders made to the Target Company / Acquirer / Managers or Registrars to the Offer shall remain invalid bids. Public Shareholders holding physical shares will have to approach their respective Selling Broker to participate in the bidding process as mentioned herein under.**

The procedure for tendering to be followed by the Public Shareholders holding Equity Shares in the physical form is as detailed below:

- 8.17.1 Public Shareholders who are holding physical Equity Shares and intend to participate in the Open Offer will be required to approach their respective Selling Broker along with the complete set of documents for verification procedures to be carried out, including the (a) original share certificate(s), (b) valid share transfer form(s) (Form SH-4) duly filled and signed by the transferors (i.e., by all registered shareholders in same order and as per the specimen signatures registered with the Target Company) and duly witnessed at the appropriate place authorizing the transfer in favour of “**Madhusudan Lakhotia**”, (c) self-attested copy of the shareholder’s PAN card (in case of joint holders, PAN card copy of all transferors, and (d) any other relevant documents such as power of attorney, corporate authorization (including board resolution / specimen signature), notarized copy of death certificate and succession certificate or probated will, if the original shareholder has deceased, etc., as applicable. In addition, if the address of the Public Shareholder has undergone a change from the address registered in the ‘Register of Members’ of the Target Company, the Public Shareholder would be required to submit a self-attested copy of address proof consisting of any one of the following documents: (a) valid Aadhar card, (b) voter identity card; or (c) passport.
- 8.17.2 Based on these documents, the Selling Broker shall place the bid on behalf of the Public Shareholder holding Equity Shares in physical form who wishes to tender Equity Shares in the Open Offer, using the acquisition window of the Stock Exchanges. Upon placing the bid, the Selling Broker shall provide a TRS generated by the stock exchange bidding system to the Public Shareholder. The TRS will contain the details of the order submitted like folio number, certificate number, distinctive number of Equity Shares tendered etc.
- 8.17.3** The Selling Broker / Public Shareholder has to deliver the original share certificate(s) and documents (as mentioned above) along with the TRS either by registered post or courier or hand delivery to the **Registrar to the Offer** i.e. Cameo Corporate Services Limited; **Address:** Subramanian Building No. 1, Club House Road, Chennai – 600 002; **Contact Person:** Ms. Sreepriya K; within 2 days of bidding by the Selling Broker. The envelope should be super scribed as “**Lakhotia Polyesters (India) Limited – Open Offer**”. 1 copy of the TRS will be retained by the Registrar and it will provide acknowledgement of the same to the Selling Broker / Public Shareholder. **For any reason, if the aforesaid documents are not received by the Registrar within the specified timelines, the bids for such Equity Shares will be rejected and the Acquirers, Manager to the Offer and Registrar will not be responsible in any manner.**
- 8.17.4 The Public Shareholders holding physical Equity Shares should note that physical Equity Shares will not be accepted unless the complete set of documents is submitted. Acceptance of the physical Equity Shares for the Open Offer shall be subject to verification as per the SEBI (SAST) Regulations and any further directions issued in this regard. The Registrar will verify such bids based on the documents submitted on a daily basis and till such time the Stock Exchanges shall display such bids as ‘unconfirmed physical bids’. Once the Registrar confirms the bids, they will be treated as ‘confirmed bids’.
- 8.17.5 All documents as mentioned above, shall be enclosed with the Form of Acceptance, otherwise the Equity Shares tendered will be liable for rejection. The Equity Shares shall be liable for rejection on the following grounds amongst others: (i) If there is any other company’s equity share certificate(s) enclosed with the Form of Acceptance instead of the Equity Share certificate(s) of the Target Company; (ii) If the transmission of Equity Shares is not completed, and the Equity Shares are not in the name of the Public Shareholders; (iii) If the Public Shareholders tender Equity Shares but the Registrar to the Offer does not receive the Equity Share certificate(s); (iv) In case the signature on the Form of Acceptance and Form SH-4 does not match as per the specimen signature recorded with Target Company/Registrar of the Target Company.

- 8.17.6 In case any Public Shareholder has submitted Equity Shares in physical form for dematerialization, such Public Shareholders should ensure that the process of getting the Equity Shares dematerialized is completed well in time so that they can participate in the Open Offer before the Offer Closing Date.

**The Public Shareholders holding Equity Shares in physical mode will be required to fill the respective Form of Acceptance. Detailed procedure for tendering Equity Shares has been included in the Form of Acceptance.**

**8.18 Procedure for tendering the shares in case of non receipt of Letter of Offer:**

- 8.18.1 Persons who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may also participate in this Offer.
- 8.18.2 Public Shareholder may participate in the Open Offer by approaching their broker/ Selling Broker and tender the Equity Shares in the Open Offer as per the procedure mentioned in the LoF and the Form of Acceptance.
- 8.18.3 The Letter of Offer along with Form of Acceptance will be e-mailed / dispatched to all the Public Shareholders of the Target Company, as appearing in the list of members of the Target Company as on the Identified Date. A Public Shareholder receiving the Letter of Offer along with the Form of Acceptance through electronic mode will be entitled to be furnished with a physical copy of the said documents upon receipt of requisition, if any, by e-mail at investor@cameoindia.com or by a letter addressed to the Registrar to the Offer. In case of non-receipt of the Letter of Offer, such Public Shareholders may (i) download the same from the SEBI website (www.sebi.gov.in) and can apply by using the same; or (ii) obtain a physical copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the Equity Shares.
- 8.18.4 Alternatively, in case of non-receipt of the LoF, Public Shareholders holding the Equity Shares may participate in the Open Offer by providing their application in plain paper in writing signed by all shareholder(s), stating name, address, number of shares held, client ID number, DP name, DP ID number, number of shares being tendered and other relevant documents as mentioned in the LoF. Such Public Shareholders have to ensure that their order is entered in the electronic platform to be made available by BSE before the Offer Closing Date

**8.19 Acceptance of Shares:**

- 8.19.1 Registrar to the Offer shall provide details of order acceptance to Clearing Corporation within specified timelines.
- 8.19.2 In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Offer Shares, the Acquirers shall accept those Equity Shares validly tendered by the Public Shareholders on a proportionate basis in consultation with the Manager to the Offer, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots, provided that acquisition of Equity Shares from a Public Shareholder shall not be less than the minimum marketable lot.
- 8.19.3 In case of any practical issues, resulting out of rounding-off of Equity Shares or otherwise, The Acquirers will have the authority to decide such final allocation with respect to such rounding-off or any excess of Equity Shares or any shortage of Equity Shares.

**8.20 Settlement Process:**

- 8.20.1 On closure of the Tendering Period, reconciliation for acceptances shall be conducted by the Manager and the Registrar to the Offer and the final list shall be provided to BSE to facilitate settlement on the basis of the shares transferred to the Clearing Corporation.
- 8.20.2 The settlement of trades shall be carried out in the manner similar to settlement of trades in the secondary market. Selling Broker(s) should use the settlement number to be provided by the Clearing Corporation to transfer the Equity Shares in favour of the Clearing Corporation.

- 8.20.3 The Public Shareholders holding shares in dematerialized form will have to ensure that they update their bank account details with their correct account number used in core banking and IFSC codes, keep their depository participant ("DP") account active and unblocked to successfully facilitate the tendering of the Equity Shares and to receive credit in case of return of Equity Shares due to rejection or due to prorated acceptance.
- 8.20.4 For the Public Shareholder(s) holding Equity Shares in physical form, the funds pay-out would be given to their respective Selling Broker's settlement bank accounts for releasing the same to the respective Public Shareholder's account.
- 8.20.5 For Equity Shares accepted under the Offer, the Clearing Corporation will make direct funds pay-out to respective Public Shareholders. If the relevant Public Shareholder's bank account details are not available or if the funds transfer instruction is rejected by RBI / relevant bank, due to any reason, then such funds will be transferred to the concerned Selling Broker settlement bank account for onward transfer to their respective shareholders.
- 8.20.6 In case of certain client types viz. NRIs, non-resident clients etc. (where there are specific RBI and other regulatory requirements pertaining to funds pay-out) who do not opt to settle through custodians, the funds pay-out would be given to their respective Selling Broker's settlement accounts for onwards releasing the same to their respective Public Shareholder's account. For this purpose, the client type details would be collected from the Registrar to the Offer
- 8.20.7 The Target Company is authorized to split the share certificate and issue a new consolidated share certificate for the unaccepted Equity Shares, in case the Equity Shares accepted are less than the Equity Shares tendered in the Open Offer by the Public Shareholders holding Equity Shares in the physical form. Any excess Equity Shares, in physical form, pursuant to proportionate acceptance/ rejection will be returned to the Public Shareholders directly by the Registrar to the Offer.
- 8.20.8 Any excess physical Equity Shares, including to the extent tendered but not accepted, will be returned by registered post back to the Public Shareholder(s) directly by Registrar to the Offer. Unaccepted share certificate(s), transfer deed(s) and other documents, if any, will be returned by registered post at the registered Public Shareholders'/ unregistered owners' sole risk to the sole/ first Public Shareholder / unregistered owner.
- 8.20.9 The direct credit of Equity Shares shall be given to the demat account of the Acquirers as indicated by the Buying Broker.
- 8.20.10 Once the basis of acceptance is finalised, the lien marked against unaccepted shares shall be released. Buying Broker would also issue a contract note to the Acquirer for the Equity Shares accepted under the Open Offer. Further, the Clearing Corporation would facilitate clearing and settlement of trades by transferring the required number of Equity Shares to the demat account of the Acquirers. The Buying Broker will transfer the funds pertaining to the Offer to the Clearing Corporation's Bank account as per the prescribed schedule.
- 8.20.11 Any Equity Shares that are subject matter of litigation or are held in abeyance due to pending court cases/ attachment orders/ restriction from other statutory authorities wherein the Public Shareholder may be precluded from transferring the Equity Shares during pendency of the said litigation are liable to be rejected if directions/ orders regarding these Equity Shares are not received together with the Equity Shares tendered under the Offer.
- 8.20.12 Public Shareholders who intend to participate in the Offer should consult their respective Selling Broker for any cost, applicable taxes, charges and expenses (including brokerage) that may be levied by the Selling Broker upon the selling shareholders for tendering Equity Shares in the Offer (secondary market transaction). The Offer consideration received by the Public Shareholders, in respect of accepted Equity Shares, could be net of such costs, applicable taxes, charges and expenses (including brokerage) and the Acquirers and the Manager accepts no responsibility to bear or pay such additional cost, charges and expenses (including brokerage) incurred solely by the Public Shareholders.
- 8.20.13 The Acquirers intend to complete all formalities, including the payment of consideration to the Public Shareholders whose Equity Shares have been accepted in the Offer, within a period of 10 Working Days from the Offer Closure Date, and for this purpose, a Special Escrow Account in compliance with Regulation 21(1) of the SEBI (SAST) Regulations has been opened.



8.20.14 In case of delay in receipt of any statutory approval(s), SEBI has the power to grant extension of time to the Acquirers for payment of consideration to the Public Shareholders who have accepted the Open Offer within such period, subject to the Acquirers agreeing to pay interest for the delayed period if directed by SEBI in terms of Regulations 18 (11) and 18(11A) of the SEBI (SAST) Regulations, 2011.

## **9 DOCUMENTS FOR INSPECTION**

The following documents will be available for inspection to the Shareholders of the Target Company at the Office of Aryaman Financial Services Limited at 60, Khatau Building, Alkesh Dinesh Modi Marg, Opp. P J Towers (BSE building) Fort, Mumbai – 400 001 on any working day between 11.00 a.m. to 4.00 p.m during the tendering period.

- 9.1 Certificate of Incorporation, Memorandum and Articles of Association of Lakhota Polyesters (India) Limited.
- 9.2 Certificate issued by CA Praveen Purohit (Membership No. 429231), partner of Sharp Aarth Co & LLP (Firm Registration No. 132748W), Chartered Accountants, certifying the financials summary of Lakhota Polyesters (India) Limited.
- 9.3 Audited Annual Reports / Accounts of the Target Company for the last 3 years.
- 9.4 Networth certificates issued by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co. (Firm Registration No. 132348W) Chartered Accountants, certifying the Networth of the Acquirers.
- 9.5 Firm Arrangement certificate issued by CA Mahesh Kadam (Membership No. 139338) Proprietor of Mahesh Kadam & Co. (Firm Registration No. 132348W) Chartered Accountants, certifying the adequacy of financial resources with the Acquirers to fulfill their part of Open Offer obligations.
- 9.6 Certificate issued by Axis Bank Limited confirming the amount of ₹ 85,00,000/- (Rupees Eighty Five Lakhs Only) kept in the Escrow Account.
- 9.7 Copy of the Share Purchase Agreement dated March 09, 2023.
- 9.8 Copies of the Public Announcement dated March 09, 2023, published copy of the Detailed Public Statement, which appeared in the Newspapers on March 16, 2023.
- 9.9 A copy of the recommendation dated [●] made by the Committee of Independent Directors (IDC) of the Target Company.
- 9.10 Memorandum of Understanding between the Acquirers and Aryaman Financial Services Limited (Manager to the Offer).
- 9.11 Copy of the Memorandum of Understanding between the Acquirers and Cameo Corporate Services Limited (Registrar to the Offer).
- 9.12 Observation letter bearing reference number [●] dated [●] received from SEBI in terms of Regulation 16(4) of the Regulations.

## **10 DECLARATION BY THE ACQUIRERS**

- 10.1 We have made all reasonable inquiries, accept responsibility for, and confirm that this Letter of Offer contains all information with regard to the Offer, which is material in the context of the issue. Further we confirm that the information contained in the Public Announcement, Detailed Public Statement and this Letter of Offer is true and correct in all material respects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.
- 10.2 We are responsible for the information contained in this Letter of Offer and also for the obligations of the Acquirers as laid down in the SEBI (SAST) Regulations, 2011 and subsequent amendments made thereof. The Acquirers would be responsible for ensuring compliance with the concerned Regulations. All information contained in this Letter of Offer is as on date of the Public Announcement, unless stated otherwise.
- 10.3 We hereby declare and confirm that all the relevant provisions of the Companies Act, 2013 as amended and applicable and all the provisions of SEBI (SAST) Regulations, 2011 have been complied with and no statements in the Offer document is contrary to the provisions of the Companies Act, 2013 as amended and applicable and SEBI (SAST) Regulations.
- 10.4 The information pertaining to the Target Company contained in the PA, the DPS, and this LoF or any other advertisement/publications made in connection with the Open Offer has been compiled from information published or publicly available sources or provided by the Target Company. The information pertaining to the Sellers contained in the PA, the DPS this LoF or any other advertisement/publications made in connection with the Open Offer has been obtained from the Sellers. The Acquirers does not accept any responsibility with respect to any information provided in the PA, the DPS or this LoF pertaining to the Target Company or the Sellers.

### **Signed by the Acquirers:**

**Sd/-  
Mr. Madhusudan Lakhotia  
(Acquirer No 1)**

**Sd/-  
Mrs. Jayshree Lakhotia  
(Acquirer No 2)**

**Sd/-  
Mr. Shyamsunder Lakhotia  
(Acquirer No 3)**

**Sd/-  
Mrs. Kanchandevi Lakhotia  
(Acquirer No 4)**

Date: March 23, 2023  
Place: Nashik, Maharashtra

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